

Central New York Roundtable Discussion Series



"I have to tell you, I feel a little like I died and went to Credit Manager's Heaven this morning; it was so delightful to be surrounded by people who speak the same business language as I do. Thank you for inviting me and prompting me to go to the meeting, it was well-worth my time and it was a great group."

*- Debbie Coder, Chief Credit Officer
Noco Energy, Tonawanda, NY*

Please select each meeting you plan to attend below. All meetings are from 9 – 10:30 a.m.

Credit Applications—Updated and up to Speed!

Date: June 15, 2010

Facilitator: Todd Fierstein, Assistant Vice President-Alliance Partner, Caine & Weiner

Sales vs. Credit—The Positive Solution

Date: July 20, 2010

Facilitators: Linda Minch, Credit Manager, Bob Strazewski, Outside Sales, Allied Building Materials

Effective Collection Techniques in Today's Economy

Date: September 21, 2010

Facilitator: Adolfo Lupu, Regional Manager, NACM Upstate New York

Setting Credit Limits—Determining Criteria

Date: November 16, 2010

Facilitator: Ron Sereika, CCE, CEW, Credit Manager, Coopervision Inc.

CEU points and CCE recertification points are available for each meeting.

MEETING LOCATION

IHOP Restaurant

4002 West Genesee St.

Syracuse, NY

Cost per Meeting

\$25, member, \$50, non-member

One coupon per company

Name _____ Member # _____

Company _____ Address _____

City _____ State _____ Zip _____

Phone _____ Fax _____ E-mail _____

Check—Payable to NACM Upstate New York, and mail to: 3005 Tollview Drive, Rolling Meadows, IL 60008

Credit Card—For security reasons, please do not fax your credit card number. Fax this registration form to 636-680-9219, and call Kathy Berendsen at 800-935-6226, ext. 6410 to make your payment.

FAX THIS REGISTRATION FORM TO 636-680-9219. PLEASE USE THIS FORM AS YOUR INVOICE.

All payments must be received one week prior to class start date.

Cancellation Policy: Cancellations must be received in writing, via fax, e-mail or mail, no later than one week prior to the class date to qualify for a full refund. Cancellations received later than one week prior to the class date DO NOT qualify for a refund of registration fees. Sorry, phone cancellations cannot be honored. A 20% surcharge applies to late registrations and rebooking. If you have any questions, please e-mail info@nacmconnect.org.

